About Us

“Shoreline Energy International (SEI) is a leading energy and infrastructure company”

“recognised as a holding company that purposefully acquires Infrastructure and Energy related assets at attractive levels that can be managed for maximum returns and leverage company portfolio of assets”

Building portfolio growth through proprietary positioning, proprietary deal flow and portfolio capabilities with capital, strong investment and operational experience.

“Founded in 1997 with offices in Lagos (HQ), London, operations across Sub-Saharan Africa. Portfolio of 16 Operating companies with over 3000 employees”
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Operations In Africa
- Ghana
- Nigeria
- Uganda
- Angola

Operations across the Globe
- United Kingdom
- Germany
- Africa
- Asia
Group History

 Infrastructure and Engineering
Acquired control of Costain (west Africa) Plc
Agbara Shoreline Power Company IPP launched
Acquisition of ABB Electrical Systems in Nigeria
Venture into the power sector

 Energy
Licensed for grid-connected power generation by the NERC
Shoreline Power Company Begins roll out of power plants for captive power
Acquired 17% stake in Schlumberger Testing and Production
Commenced operation of 100MW power plant in partnership with Aggreko in Uganda

 Investment and Trading
Launched of Shoreline Capital Managements
Signed Cornerstone Investors
Davof enters renewable energy trading through Biomass trading
Largest exporter of palm kernel and cotton seeds out of West Africa

 Telecommunications
Acquired stake in major telecoms with global investment bank to Ghana, and Expanded operations India and Cote d’Ivoire
Signed MTN
Signed Visafone
Signed Motorola
Signed Ericsson
Signed Celtel
Launched Fortis
Construction
Over 1000 cell site installs

Objective
Created through acquisition and organic growth a platform for infrastructure and engineering leadership
Positioned for growth in power sector
Consolidating construction sector

Building a portfolio of mid to downstream assets
Positioned to execute on Gas to power integrated strategy

Building leadership in investments with blue chip global co-investment
$300m of co-investment funds available in year 1
Entering renewable market though Davof Trading

Built a formidable contractor profile in telecom infrastructure
Leveraging skills to become investor in telecom infrastructure
First transaction in Sub-Saharan Africa with bulge bracket investment bank
Management Team

Tunde Karim  
Group ED

Kola Karim  
Group CEO

Marc HansenClever  
COO Shoreline Power Co. Ltd

Yinka Karim  
Group ED, Operations

Olufunmi Lanre-Phillips  
Group Head, HR, & Admin

Lara Coker  
Group Company Secretary

Ayodeji Karim  
CEO Costain (WA) Plc

Rolf Poel  
CEO Davof Trading

Dr. Tomi Asuni  
Managing Director, Nigerian Ropes Plc

Dipo Akande  
GM Trans Amadi Facilities

Alberto Michelleti  
Managing Director, L.D. Alberto & Company ltd

Hakeem Adebayo  
Managing Director, Askar Paints Nig Ltd
The Group’s Mission is to Create an Integrated Energy Solutions Focused on Sub-Saharan Africa
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Shoreline Power

Shoreline Power Company Limited is an indigenous power solutions company with Power Generation and Power equipment manufacturing activities, incorporated in Nigeria and operating throughout the Sub Saharan Africa region.

We offer Power Generation Solutions on Rental, EPC and IPP Basis as well as Electrical Equipment Solutions for the private industrial sector as well as institutional clients.

We provide for our clients:
- Electrical Power audits.
- Power Plant Project Development Services.
- Power Plant Turnkey Engineering Solutions.
- Latest International available Power Plant Equipment Technology solutions.
- EPC / Rental and IPP / BOT commercial solution options.
- O&M Power Plant Services.
- Full range of electrical LV & MV equipment solutions including installation and maintenance services.

Our major clients include:
- Lafarge Wapco / Nigeria.
- APMT (Maersk) Terminals Apapa / Nigeria.
- TAFL (Trans Amadi Facilities Limited) Port Harcourt / Nigeria.
- Cadbury / Nigeria.
- Nestle / Nigeria.
- PHCN.

Our products include:
- LV Panel Systems.
- MV Panel Systems.
- Transformers.
- High Speed Gas and Diesel Engines / Power Plants (MWM).
- Medium Speed Dual Fuel Engine / Power Plants (Wartsila/MAN).
- Gas Turbines / Power Plants (Siemens).
- CNG Gas Solutions.

Major projects include:
- 100 MW Rental Solution / Uganda in cooperation with Aggreko.
- 100 MW IPP Power Plant Development at Agbara Industrial Estate.
- 10 MW Gas Power Plant at Wapco Lafarge / Shagamu Plant.
- 10 MW Gas/Bi-Fuel Power Plant at TAFL / Port Harcourt.
- 1.6 MW Diesel Power Plant at APMT terminals.
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**Shoreline Power Relationship**

| Equipment Suppliers | Siemens Industrial Turbines | Training and technical support agreement for plant O&M
| | MWM | OEM for Gas turbines ranging from 4MW – 150MW
| | Wartsilla / MAN | Gas and diesel fired generators ranging from 1MW and above
| | | Training and technical support agreement for plant O&M
| | | Key account equipment supplier agreement

**Engineering Services & Project Management**

- Power Solutions
- Cakasa Nig. Co Ltd
- Fitchner

**Holding Co affiliation**

- Costain (WA) Plc
- Shoreline Electrical Systems Ltd
- Alumaco Plc
- Nigerian Ropes Plc

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Shoreline Electrical systems

Shoreline Electrical Systems Limited (formerly ABB Electrical Systems) is a subsidiary of Shoreline Energy International. ABB Electrical Systems was incorporated on 22nd December 1994 and it was acquired by Shoreline in 2005 as a going concern and subsequently changed its name from ABB ELS to Shoreline Electrical Systems Limited. The company is engaged in the manufacture of Low Medium Voltage Switchgears and motor control centre's; the manufacturing facility is located at Ilupeju, Lagos.

Shoreline Electrical Systems was conceived around the determination to provide cost effective power solutions for industries operating within Sub-Saharan Africa.

We realise that the provision of clean reliable power is essentials for the economic growth of the continent and that in mind set out to form a formidable force to achieve the aim.

Shoreline Electrical Systems is the only Original Equipment Manufacturer (OEM) in Sub-Saharan Africa for ABB products and provides reliable and original equipments that will channel electricity supply to homes and factories across Africa. We are Africa’s pride, an evolving force in Africa’s growing power sector.

**Major projects include:**
- APMT (AP Moller Terminals): Power Supply
- Dangote Group: MCC (Motor Control Center) Panels
- Prima Corporation: Power Upgrade
- Classic Beverages: MCC (Motor Control Center) Panels
- Zenith Bank Plc VI: Switch Center
- MTN Communications Ltd Ojota: Switch Center
- PHCN: Retrofitting of Oil Circuit

Agbara Shoreline Power

Agbara Shoreline Power Limited is an independent power producer for off grid and grid connected supply of electricity power and ancillary services.

Our business includes: to generate, distribute and sell electricity either in bulk to factories and industries or individual supply

Our products include: power distribution, generation and transmission and project management for turnkey power projects

Major projects include: Providing power to occupants of Agbara estates. And we hope to extend to surrounding communities outside the estate

Our major clients include: Agbara estates and the tenants therein.
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Schlumberger Testing & Production

Shoreline Energy Investments holds a 17% share value in Schlumberger Testing & Production. The entity uses leading technologies to deliver a range of unique measurements. Schlumberger teams combine field-proven testing experience with reservoir-domain such as flow rate, fluid properties, composition, pressure, and temperature.
Shoreline Building Services

Installation and maintenance of mechanical and electrical services across a diverse range of projects such as: residential and commercial buildings, hospitals, shopping malls & warehouses.

Shoreline Building Services (SBS) Offers:
- M&E Design & Build,
- M&E Contracting
- M&E Facilities Maintenance

Costain West Africa Plc

Acquired from COSTAIN UK PLC. Costain West Africa (CWA) is a Cornerstone asset in infrastructure and engineering. Active in commercial and residential buildings, water treatment works, dams, reservoirs, water towers, pipelines and associated infrastructure.

As a publicly quoted company, CWA have developed and deployed the most innovative business solutions and cutting edge technologies to sustain market share in the West African region. West Africa shares common traits as well as huge differences that can be linked to languages, religions and customs, making it a coherent entity. It also has human and cultural diversity, which Costain West Africa capitalizes on as part of its corporate culture.

“CWA has been involved in many projects in Nigeria over the years, mainly around Abuja and Port Harcourt. Work has included commercial and residential buildings and water and wastewater treatment works. Costain West Africa Plc, as a publicly quoted company it holds a strong position in the Nigerian construction market as one of the 7 listed construction companies in Nigeria it is a preferred contractor for civil contracts in Nigeria and has joint ventures and partnerships with other African companies.

Costain West Africa offers the following services:
- Civil Engineering
- Homes
- Furniture & Joinery
- Oil & Gas
- Rail
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L.D’ Alberto & Co. Ltd

L’D Alberto & Co is a construction company founded in the 1960’s it is a regional pioneer in the south west region of Nigeria. Popularly recognized for the building of west Nigeria’s federal and state universities.

Our business includes: construction, refurbishments, renovations, architectural designs and drawings and civil engineering. We also provide maintenance and repairs of building & facilities.

Our major clients include: Odu-a Investments co. Osun state Government, Heritage, Odutola Investments, Obafemi Awolowo university (ile ife), UCH-University teaching college hospital Ibadan and Ondo state government.

Our products include power distribution, generation and transmission and project management for turnkey power projects. Major projects include: Heritage Mall Ibadan, iwo Stadium Osun state, Mother & baby hospital Ondo state, and the Odutola Multipurpose hall Ogun state.

Askar Paints

Askar Paints produces a wide range of products covering Decorative and Industrial varieties. Our decorative paints include Askatex-Textured Coating, Durosyn-Emulsion and Gloss, Polyplast -Emulsion and Gloss, Sunshine -Emulsion.

Our wood finishes include Glossy Lacquer, Wood Lacquer, Wood preservative, Floor Paints & Red Oxide and Glue. Also our industrial finishes include Red Oxide, Cellulose Thinner, Quick Dry Enamel and Stoving Enamel.
Nigerian Ropes PLC

Nigerian Ropes Plc was incorporated in the Federal Republic of Nigeria in March 1960 to engage in the business of Manufacturing of ropes and cordage technology, and is today, the only ropes manufacturer of its kind in Sub Saharan Africa and a leader in the industry.

All products manufactured adhere to both national and international standards, and Nigerian Ropes Plc maintains positive quality assurance and control practices.

Nigerian Ropes Plc manufactures a wide range of fibre and steel ropes, webbing slings, rope slings, cargo and gangway nets, jackup ladder, vehicle tow ropes, ratchet lashing etc. and supplies associated fittings and lifting equipment.

Since her formation, the company has been providing her wide range of products/services to the Oil and Gas, Mining, Fishing, Construction and Maritime/Shipping Industries

Trans Amadi Facilities Ltd.

Trans Amadi Facilities Limited (“TAFL”) offers over 225,000 sq m of manufacturing, warehouse and office space and 70,000 sq m of concreted open space. We are able to provide purpose built structures and undeveloped land for proposed development to meet your factory and manufacturing requirements.

TAFL provides logistic and supply chain management solutions to deliver first class operational, transport and customer services to our clients, mainly but not exclusively in the oil & gas industry. Our services have been specifically designed to give our clients a competitive edge in their national and international operations.

TAFL offers 23,500 warehouse space for storage of goods available in short and long term storage contracts. We offer our warehouse fully serviced by trained professionals that can deal with everyday challenges of distribution and inventory management. Our preliminary clients include Halliburton, Siemens Nigeria Limited, Samsung/Dajcom, SeaWolf Oilfield Services Limited, Pabod Breweries Limited, Tecon Oil Services Limited, Nigerian Ropes plc
Investments Contributing to Africa’s operational experience, complemented by exceptional Networks, strong financial returns and competitive advantage are our main indicators.
Davof Technical

Davof technical service is a generator company under shoreline power, that carries out the sale, distribution, maintenance of generators. Offering maintenance, installation and services.
Fortis Construction Company is a multidimensional, quality-based engineering company focused on fulfilling all professional services in Civil Works and installation Engineering according to ISO standards.

Our business includes a seasoned team of professionals who have mastered a wide range of technologies, integrating them into solutions as required for the design and development of today.

We provide the following services:

- GSM construction services which include complete turnkey site builds
- Site Engineering (Survey and Design)
- Civil Engineering Services for buildings and structural foundations

We also offer the following services:

- Project Consultancy Services
- Project Management and Site Supervision
- Quality Assurance
- Equipment Supply, Installation and Maintenance

Our major clients include:

- LM Ericsson Nigeria Limited
- Ericsson EAB Ghana
- Motorola Nigeria Limited
- Visafone Communications Limited
- Huawei Technologies Company Nigeria Limited
- MTN Communications Nigeria Limited
- Globacom Nigeria
- Nitel Nigeria
- Lafarge (West African Portland Cement Company)
- HFP Engineering
- Costain West Africa (for Nigerian Railway Corporation)
- Mobitel Nigeria Limited
- Nokia Siemens Nigeria Limited

Major projects include:

1. Complete turnkey GSM site builds for:
   - Huawei Technologies Company Nigeria Limited
   - MTN Communications Nigeria Limited
   - Globacom Nigeria
   - LM Ericsson Nigeria Limited
   - Motorola Nigeria Limited
2. Ericsson EAB Ghana - Access Installation (installation of RBS, BBS and Minilink equipment)
3. Costain West Africa for Nigerian Railway Corporation - Rehabilitation Works (signalling and communications)

“Building Infrastructure that enables communication and support across sub Saharan Africa”
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**Shoreline Group Facts**

- **COSTAIN (WA) PLC**
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- **SHORELINE BUILDING SERVICES**
  - Installation and maintenance of mechanical and electrical services across a diverse range of projects such as residential and commercial buildings, hospitals, shopping malls, etc.

- **FORTIS CONSTRUCTION**
  - Provides full turnkey solutions for telecommunications companies. Services include engineering designs, project management, procurement, and equipment installations.

- **L.D’ALBERTO & CO. LTD**
  - Provides civil and building engineering services for high-profile projects from both public and private sectors.

- **TRANS AMADI FACILITIES LTD**
  - Provides secure infrastructure, services and logistics support to companies operating in the Gulf of Guinea. TAFL’s facilities aggregate the operational requirements of its clients within key hubs across the Gulf of Guinea.

- **NIGERIAN ROPES PLC**
  - Nigerian Ropes PLC was incorporated in Nigeria in March 1960, as an associated member company of BRIDON PLC, the world leader in all aspect of ropes and cordage technology. Nigerian Ropes PLC manufactures a wide range of fibre, manila and steel wire ropes conforming to international standards. Its products are certified by the Bureau VERITAS, Lloyd's Register of Shipping and the Nigerian Standard Organization and are used in the oil and gas services, marine, construction sectors amongst others.

- **QITC**
  - QITC provides quality driven inspection and testing services in conjunction with relevant certification covering drill stem, rig components and lifting equipment for the construction, gas and oil field services industry.
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